

News Release

The Lipscomb Insurance Group Inc. Named a Top Personal Insurance Agency by Chubb

Dallas, TX, April 19, 2018 – Chubb has bestowed its Cornerstone designation on The Lipscomb Insurance Group Inc. dba Lipscomb & Associates. Of the approximately 3,600 U.S. personal lines agencies that work with Chubb Personal Risk Services, less than seven percent have earned the Cornerstone designation.

Lipscomb & Associates has worked with Chubb for the last 26 years,” said Gary DeLong, Chubb’s Dallas branch manager. “The agency’s day-to-day commitment to delivering risk management solutions to successful individuals and their families has enabled it to become one of Chubb Personal Risk Service’s top personal insurance producers in the country.”

“It is very gratifying being selected as a Cornerstone Agent by Chubb. As a firm that relies 100% on referral business, the Cornerstone designation validates our position as one of Chubb’s top performing agencies. While we always seek to find the best fit for every highly valued client, we are pleased with how often we recommend Chubb as the best match.” said Charles Lipscomb, Executive Vice President.

As a Cornerstone agency, Lipscomb & Associates will receive several benefits, enabling it to address clients’ insurance needs faster and more efficiently. The agency’s staff will be able to work with Chubb’s most experienced underwriters and risk consultants. Chubb will assign a claim specialist to the agency. In addition, agency employees will have preferential access to educational Chubb seminars to enhance their client service and agency management skills.

About Lipscomb & Associates:

Lipscomb & Associates is an independent insurance agency based in Dallas, Texas and is home to a team of innovative professionals representing over 100 years of combined experience. We offer a full range of Property & Casualty and Life, Health & Benefits solutions for both commercial and personal lines clients. Our firm is known for its ability to provide custom crafted insurance programs and solutions to fit our clients’ specific needs.

At Lipscomb & Associates we realize that trust, a sense of urgency and the ability to create innovative solutions are paramount to the maintenance of a long and successful relationship between client and agent. We understand that our clients can choose any number of insurance brokers. We therefore strive to differentiate ourselves by bringing

fresh and new ideas to our clients – not only during the initial sales process or at renewal – but throughout the entire relationship with our clients.

Our culture is that of a boutique insurance agency, rewarding entrepreneurial spirit and teamwork, while passionately protecting the assets of our clients. It is not our ambition to be everything to all customers, but rather to bring significant value and thus build lasting relationships with a select clientele.

About Chubb

Chubb is the world's largest publicly traded property and casualty insurance company and the largest commercial insurer in the United States. With operations in 54 countries territories, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. As an underwriting company, we assess, assume and manage risk with insight and discipline. We service and pay our claims promptly. The company is also defined by its extensive product and service offerings, broad distribution capabilities, exceptional financial strength and local operations globally. Parent company Chubb Limited is listed on the New York Stock Exchange (NYSE: [CB](#)) and is a component of the S&P 500 index. Chubb maintains executive offices in Zurich, New York, London and other locations, and employs approximately 31,000 people worldwide. Additional information can be found at: new.chubb.com.

Chubb is a premier provider of personal insurance and is known for its *Masterpiece*[®] products and services designed for the owners of custom and historic homes, luxury automobiles, yachts, fine arts, antiques, other valuable possessions and excess personal liability.

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